

2011 FALL POPCORN SALE

SHOW & SELL ORDER FORM & AGREEMENT

MUST BE COMPLETED AND TO LASALLE COUNCIL BY WEDNESDAY 8/31/2011

District _____ Unit Type & Number _____ Date _____

2011 Fall Popcorn Sale Chairperson _____

Address _____ City _____ St _____ Zip _____

Phone # (day) _____ (evening) _____ cell _____

Email (please print clearly) _____

Place an order for the following products for sale between Sept. 16 and Oct. 29, 2011. Product ordered must be picked-up on Friday, Sept. 16, 2011.

____ # Cases - Sweet & Savory Collection — Gourmet Caramel/Chocolaty Triple Delight/Gourmet Cheddar Cheese Corn (1 per case)

\$40.00 Item	\$28.00 Cost	\$12.00 Profit
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____ # Cases - Cheese Lovers Collection – (2) bags of Gourmet Cheddar & (1) White Cheddar Cheese Corn (1 per case)

\$30.00 Item	\$21.00 Cost	\$9.00 Profit
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____ # Cases - White Chocolatey Pretzels (8 per case)

\$25.00 Item	\$17.50 Cost	\$7.50 Profit
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____ # Cases - 18 Pack Kettle Corn Microwave (6 per case)

\$20.00 Item	\$14.00 Cost	\$6.00 Profit
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____ # Cases - 18 Pack Unbelievable Butter Microwave (6 per case)

\$18.00 Item	\$12.60 Cost	\$5.40 Profit
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____ # Cases - 18 Pack Light Microwave (6 per case)

\$18.00 Item	\$12.60 Cost	\$5.40 Profit
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____ # Cases – Chocolatey Triple Delight (8 per case)

\$20.00 Item	\$14.00 Cost	\$6.00 Profit
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____ # Cases - Gourmet Caramel Corn with Almonds, Pecans and Cashews (8 per case)

\$20.00 Item	\$14.00 Cost	\$6.00 Profit
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____ # Cases - Butter Toffee Flavor Caramel Corn (8 per case)

\$18.00 Item	\$12.60 Cost	\$5.40 Profit
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____ # Cases - Classic Caramel Corn (12 per case)

\$10.00 Item	\$7.00 Cost	\$3.00 Profit
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____ # Cases - Popping Corn (6 per case)

\$10.00 Item	\$7.00 Cost	\$3.00 Profit
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Popcorn product (in resalable condition) **must be returned on SATURDAY, Oct. 29 at your district's Super Saturday for full credit.** Full payment (what you owe - not your profit) must be made by the same deadline! *We recommend ordering no more than 50% of last year's total sale. Please use as Show & Sell sales or Show & Deliver sales only (not for filling Take Order sales). Due to product mix & case size changes, we strongly suggest using the Recommended Order Work Sheet to determine order! We reserve the right to adjust the case count of your order based on product mix percentages and sales history. The maximum accepted order amount is 75% of your unit's 2010 total sales, unless you agree to a **NO RETURNS policy on this order!***

*** Additional product may be ordered under the regular popcorn plan. **Product and prize orders must be placed by October 29.** Product pick-up will be on Friday, Nov. 18. **Payment must be made on or before December Roundtables** (12/6 or 12/8) for any remaining balance. Commission % decreases on 12/15/2011. Questions, contact: gwilkeson@lasallecouncilbsa.org

I understand the above agreement and take responsibility for this order:

Signed _____

Unit Position _____ Phone # _____

My order is more than 75% of our unit's 2010 total sales, and I agree on behalf of the unit to waive the right to return any product from this order. _____

Mail to: LaSalle Council, 1340 South Bend Ave, South Bend, IN 46617 or Fax to 574-289-0336. www.lasallecouncilbsa.org www.trails-end.com

Revised 8/31/11